## Grantee Information

| ID | 1325 |
| :--- | :--- |
| Grantee Name | KZET-FM |
| City | Cortez |
| State | CO |
| Licensee Type | Community |

1.1 Employment of Full-Time Radio Employees $\quad$ Jump to question: 1.1 B

The first grid includes all female employees, the second grid includes all male employees, and the last grid includes all persons with disabilities.



Please enter the gender and ethnicity of each
person with disabilities listed above (e.g. 1 African American female)
While male Hispanic male
1.2 Major Programming Decision Makers
Jump to question: 1.2 -

Please report by gender and ethnic or racial group the headcount of full-time employees having responsibility for making
major programming decisions. Include the station general manager if appropriate. Major programming decisions include
decisions about program acquisition and production, program development, on-air program scheduling, etc. This item should
result in a double-counting of some full-time employees; employees having the responsibility for making major
programming decisions should be included in the counts for this item and again,
by job category above, in the full-time employee Question 1.1.

### 1.2 Major Programming Decision Makers

Jump to question:
1.2

Of the full-time employees reported in Question 1.1, how many, including the station general manager,
have responsibility for making major programming decisions?

| 1.2 Major Pro | ing Decis |  |  |  |  | Jump to question: | 1.2 - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | African American | Hispanic | Native American | Asian/Pacific | White, Non-Hispanic | More Than One Race | Total |
| Female |  |  |  |  | 1 |  | 1 |
| ${ }_{\text {Major }}$ Programming |  |  |  |  |  |  |  |



### 1.3 Employment of Part-Time Radio Employees

Please enter the number of PART-TIME employees in the grids below. The first grid includes all female employees, the second grid includes all male employees, and the last grid includes all persons with disabilities.

| 1.3 Employment of Part-Time Radio Employees |  |  |  |  |  | Jump to question: | 1.3 - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Major Job Category I Job Code | African American Females | Hispanic Females | Native <br> American Females | Asian/Pacific Females | White, Non-Hispanic Females | More Than One Race Females | Total |
| Officials - 1000 |  |  |  |  |  |  |  |
| Managers - 2000 |  |  |  |  |  |  | 0 |
|  |  |  |  |  |  |  | 0 |
|  |  |  |  |  |  |  |  |
| Sales Workers - 4500 Q $\quad \square \quad \square \quad \square \quad \square \quad \square$ |  |  |  |  |  |  |  |
| Office and Clerical - <br> 5100 $\square$ $\square$ $\square$ $\square$ $\square$ $\square$ $\square$ |  |  |  |  |  |  |  |
| Craftspersons (Skilled)$-5200$ |  |  |  |  |  |  |  |
| Operatives (Semi- <br> skilled) - 5300 $\square$ $\square$ $\square$ $\square$ $\square$ $\square$ $\square$ |  |  |  |  |  |  |  |
| Laborers (Unskilled) - $\square$$\square$$\square$$\square$$\square$$\square$ 0$\square$ |  |  |  |  |  |  |  |
| Service Workers 5500 |  |  |  |  |  |  |  |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1.3 Employment of Part-Time Radio Employees |  |  |  |  |  | Jump to question: 1.3 ] |  |
| Major Job Category $/$ Job Code | African American Males | Hispanic Males | Native American Males | Asian/Pacific | White, Non-Hispanic Males | More Than One Race |  |
| Officials - 1000 |  |  |  |  |  |  | 0 |
| Managers - 2000 |  |  |  |  |  |  | 0 |
| Professionals - 3000 |  |  |  |  |  |  | 0 |
| Technicians - 4000 |  |  |  |  |  |  | 0 |
| Sales Workers - 4500 |  |  |  |  |  |  | 0 |
| Office and Clerical 5100 |  |  |  |  |  |  | 0 |
| Craftspersons (Skilled)$-5200$ |  |  |  |  |  |  | 0 |
| Operatives (Semiskilled) - 5300 |  |  |  |  |  |  | 0 |
| Laborers (Unskilled) 5400 |  |  |  |  |  |  | 0 |
| Service Workers 5500 |  |  |  |  |  |  | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

1.3 Employment of Part-Time Radio Employees

## Major Job Category /

Officials 1000
Managers - 2000
Professionals - 3000
Technicians - 4000
Sales Workers - 4500
Office and Clerical - 5100
Craftspersons (Skilled) - 5200
Operatives (Semi-skilled) - 5300
Laborers (Unskilled) - 5400
Service Workers - 5500
Total
1.4 Part-Time Employment

Jump to question: 1.3
Persons with Disabilities


Jump to question: 1.4
Of all the part-time employees listed in Question 1.3 , how many worked less than 15 hours per week and how many worked 15 or more hours per week, but not full time?
1.4 Part-Time Employment

Number working less than 15 hours per week
1.4 Part-Time Employment

Number working 15 or more hours per week

### 1.5 Full-Time Hiring



Enter the number of full-time employees in each category hired during the fiscal year.
(Do not include internal promotions, but do include employees who changed from part-time to full-time status during the fiscal year.)
1.5 Full-Time Hiring
No full-time employees were hired (check here if applicab

| 1.5 Full-Time Hiring |
| :--- |
| Major Job Category / |


| Minority Female |
| :--- |
| Job Code |

Officials - $\mathbf{1 0 0 0}$

Jump to question: 1.6

Enter the total number of full-time and part-time openings that occurred during the fiscal year. Include both vacancies in previously filed positions and newly created positions. Include all positions that became available during the fiscal year
regardless of whether they were filled during the year. If a job opening was filled during the year, include it regardless of
whether it was filled by an internal or an external candidate. Do not include as job openings any positions created through whe promotion of an employee who stays in essentially the same job but has a different title (i.e. where there was no vacancy or newly created position to be filled). If no full-time or part-time job openings occured, please enter zero.
1.6 Full-Time and Part-Time Job Openings

Number of full-time and part-time job openings

### 1.7 Hiring Contractors



During the fiscal year, did you hire independent contractors to provide any of the following services?

### 1.7 Hiring Contractors

Underwritting solicitation related activities
Direct Mail
Telemarketing
Other development activities
Legal services
Human Resource services
Accounting/Payroll
Computer operations $\square$
Website design
Website content
Broadcasting engineering
Engineering
Program director activities
None of the above
Comments
Question Comment
No Comments for this section
2.1 Corporate Management

Jump to question: 2.1

Chief Executive Officer
Chief Executive Officer - Joint
Chief Operations Officer
Chief Operations Officer - Joint
Chief Financial Officer
Chief Financial Officer - Joint
Chief Digital Media Operations
Chief Digital Media Operations - Joint

### 2.1 Corporate Management

Please list the Other Job titles in this sub-category not listed above


Jump to question: 2.1

### 2.2 Communication and Promotions

Publicity, Program Promotion Chief Publicity, Program Promotion Chief - Join
Communication and Public Relations, Chief Communication and Public Relations, Chief - Joint

Head of Audience
Head of Audience - Joint
Social Media Specialist/ Manager
Social Media Specialist / Manager - Joint

2.2 Communication and Promotions


Please list the Other Job titles in this sub-category not listed above

### 2.3 Programming and Productions

Programming Director
Programming Director - Joint
Production, Chief
Production, Chief - Joint
Executive Producer
Executive Producer - Joint
Producer
Producer - Joint
Digital Content Director
Digital Content Director - Joint
Digital Project Manager
Digital Project Manager - Joint
Managing Director, Audience Engagemen
Managing Director, Audience Engagement - Joint


### 2.3 Programming and Productions

Please list the Other Job titles in this sub-category not listed above

### 2.4 Development and Fundraising

Development, Chief
Development, Chief - Joint
Member Services, Chief
Member Services, Chief - Joint
Membership Fundraising, Chief
Membership Fundraising, Chief - Joint
Major Giving Fundraising Chief


Major Giving Fundraising Chief - Joint
On-Air Fundraising, Chief
On-Air Fundraising, Chief - Joint
Auction Fundraising, Chief
Auction Fundraising, Chief - Joint


### 2.4 Development and Fundraising

Please list the Other Job titles in this sub-category not listed above

### 2.5 Underwritting and Grant Sollicitation

Underwriting, Chief
Underwriting, Chief - Joint
Corporate Underwriting, Chief
Corporate Underwriting, Chief - Joint
Foundation Underwriting, Chief
Foundation Underwriting, Chief - Joint
Government Grants Solicitation, Chief
Government Grants Solicitation, Chief - Joint


### 2.5 Underwritting and Grant Sollicitation

Please list the Other Job titles in this sub-category not listed above
2.6 Broadcast Engineering and Information Technology

Operations and Engineering, Chief Operations and Engineering, Chief-Joint

Engineering Chief
Engineering Chief - Joint
Broadcast Engineer 1
Broadcast Engineer 1 - Joint
Production Engineer
Production Engineer - Joint
Facilities, Satellite and Tower Maintenance, Chief Facilities, Satellite and Tower Maintenance, Chief - Joint

Technical Operations, Chief
Technical Operations, Chief - Joint
Information Technology, Director
Information Technology, Director - Joint
Web Administrator/Web Master
Web Administrator/Web Master - Join
2.6 Broadcast Engineering and Information Technology


Jump to question: 2.4 e


Jump to question: 2.6

Please list the Other Job titles in this sub-category not listed above
2.7 Journalists, Announcers, Broadcast and Traffic


Please list the Other Job titles in this sub-category not listed above

### 2.8 Education and Community Engagement

Education, Chief
Education, Chief - Joint
Volunteer Coordinator
Volunteer Coordinator - Joint
Events Coordinator
Events Coordinator - Joint
Section 2. Average Salary Totals

2.8 Education and Community Engagement

Please list the Other Job titles in this sub-category not listed above

## Comments

Question
Comment
No Comments for this section
3.1 Governing Board Method of Selection

Enter the number of governing board members (including the chairperson and both voting and non-voting
ex-officio members) who are selected by the following methods:
3.1 Governing Board Method of Selection

Ex-Officio (Automatic membership because of another office held)

Jump to question: 3.1

3.1 Governing Board Method of Selection

Appointed by government legislative body (including school board) or other government official (e.g. governor)
3.1 Governing Board Method of Selection

Elected by community/membership
3.1 Governing Board Method of Selection

Other (please specify below)
3.1 Governing Board Method of Selection
3.1 Governing Board Method of Selection

Elected by board of directors itself (self-perpetuating body)
3.1 Governing Board Method of Selection

Total number of board members (Automatic total of the above)

### 3.2 Governing Board Members

Please report the racial or ethnic group of the members of your governing board by gender. Please also report ter Please report the racial or ethnic group of the members
number of governing board members with a disability.
3.2 Governing Board Members Jump to question: 3.2 B

For minority group identification, please refer to "Instructions and Definitions" in the Employment subsection.
Total $\qquad$ 0 $\qquad$ $\square \quad 0$
3.2 Governing Board Members

3.2 Governing Board Members

Number of Vacant Positions
3.2 Governing Board Members

Total Number of Board Members (Total should equal the total reported in Question 3.1.)
3.2 Governing Board Members

Number of Board Members with disabilities

the

Jump to question:
3.2 B


Comments
Question Comment
No Comments for this section
4.1 Community Outreach Activities

Jump to question: 4.1 日
Did the grant recipient engage in any of the following community outreach services, and, if so, did the outreach activity have a specific formal component designed to be of special service to either the educational community or minority and/or other diverse audiences?

### 4.1 Community Outreach Activities

```
Jump to question:
```


coverage of news events, such as that produced
participation, interview and discussion programs
participation, interview and discussion programs

Documentary (includes highly produced longform stand alone or series of programs, principally
devoted to in-depth investigation, exploration, or examination of a single or related multiple subject matter)
All Other (incl. sports and religious - Do NOT $\qquad$
$\qquad$ include fundraising)
Total $\qquad$
$\qquad$ 3,071 3,071

### 5.1 Radio Programming and Production

Out of all these hours of station production during the year for about how many was a minority ethnic or racial group member in principa charge of the production? (Minority ethnic or racial groups refer to: African-American, Hispanic, Native American and Asian
American/Pacific Islander.)

### 5.1 Radio Programming and Production

Approx Number of Original Program Hours
Jump to question: 5.1


## ments

No Comments for this section

### 6.1 Telling Public Radio's Story

The purpose of this section is to give you an opportunity to tell us and your community about the activities you have engaged in to address community
needs by outlining key services provided, and the local value and impact of needs by outlining key services provided, and the local value and impact of
those services. Please report on activities that occured in Fiscal Year 2022 . Responses may be shared with Congress or the public. Grantees are require to post a copy of this report (Section 6 only) to their website no later than ten (10) days after the submission of the report to CPB. CPB recommends placing the report in an "About" or similar section on your website. This section had
previously been optional. Response to this section of the SAS is now
Comment
mandatory.


1. Describe your overall goals and approach to address identified community issues, needs, and interests through your station's vital local services, such as multiplatform long and short-form content, digital and in-person engagement, education services, community information, services, such as multiplatiorm long and shor--orm content, digital and in-person engagement, educait
"KZET's mission is to inform, entertain and empower the people of the Four Corners area region through news, arts, culture, and public media service.' The Four Corner region includes Colorado, Arizona, New Mexico, and Utah, including the Ute Mountain Ute Tribe and portions of the Navajo Nation." Our goal is to be a trusted convener of essential conversations in our community via our news department and other community programs. Our approach is to: - Report local news daily. Provide professional, credible local, regional and national news coverage.
-Leverage partnerships to source content; -Support local nonprofit and government organizations by sharing their information on the air; -Use our multi-platform assets-including news and music streaming, social media platforms, a satellite studio network, and a 120 -seat venue--to develop programming and audience engagement; - Train volunteers to create media, i.e., music and news programming; -Provide high-quality music service; and - Produce digital content to reach different audiences New audiences continue to emerge with the establishment of KZET's news department in 2015.. KZET's news department returned to just one employee due to the increase in salaries across the country and highly competitive hiring market. We like many other stations our size struggle with attratcing and keeping reporters in our rural market. infrastructure bill. Our partnerships with other organizations to source content diversify KZET/KSJD's offerings as well. KZET/KSJD utilizes volunteers, and programmers, to share their professional knowledge with the community from a variety of backgrounds, including the agricultural community, natural resources, and the arts. In 2022, KZET/KSJD's news department produced a wide variety of multiplation news and public affairs content. Local news stories from $1-5$ minutes, in-depth interviews on local issues, regional stories, and in-depth
interviews from $1-15$ minutes, all broadcast as well as adapted for digital content. The nows department increased its local news from interviews from $1-15$ minutes, all broadcast as well as adapted for digital content. The news department increased its local news from 2 to 5
days a week. KSJD collaborated with other news-producing ration stations in the region to broaden our content further for the interests of our listeners. Our collaboration with Rocky Mountain Community Radio continues to allow us to both broaden our reach of sending out content and also locally broadcasting stories from around the state to better connect our rural location to the capital. We received a grant from the Colorado Media Project to share a reporter with Four Corners Public Radio - KUTE/KSUT. That reporter's beat to cover underserved voices in our collective regions. The reporter has a particular focus on Indigenous communities, as well as Hispanic and LGBTQ. We received the
America Amplified grant to expand our coverage in our listening are in order to reach new listeners with more targeted content
America Amplified grant to expand our coverage in our listening are in order to reach new listeners with more targeted content.
6.1 Telling Public Radio's Story
2. Describe key initiatives and the variety of partners with whom you collaborated, including other public media outlets, community nonprofis, government agencies, educational institutions, the business community, teachers and parents, etc. This will illustrate the many ways you're connected across the community and engaged with other important organizations in the are
A. Key initiatives in 2022 included: -Working our America Amplified Grant to expand our audience. Attended events, did public surveys and
outreach to meet and educate folks about KSJD. Listened to them to hear what kinds of news stories they wanted us to do. -Cross-cultural outreach
storyteling through our in-house produced podcast, Mesa Verde Voices. We continues Health and Prevention reporting this year to address the continuum of care in the broader health care system. Key issues in our rural community are mental health care, homelessness, the health impacts therein, and access to health care. -Expanding our digital offerings to reach our listeners via multiple platforms and to grow our
audience. We contined Lightswitch a program to amplify the voices of our community thru telling their story We also created Field Work, audience. We contined Lightswitch a program to amplify the voices of our community thru telling their story. We also created Field Work, story
telling from scientists front he field. Local News In August 2015, KZET began producing news around issues such as the local government, telling from scientists front he field. Local News In August 2015, KZET began producing news around issues such as the local government,
local school districts, rural issues, economy, health care, public lands, water management, education, agriculture, and arts and culture. Those goals continue to direct the editorial content of the news department. In 2022 we lost both our reporters and spent over 7 months trying to hire a replacement for 1 , but were able to get a reporter in about 2 months after the News Director left. Hiring and retaining people to work in rural areas has become increasing difficult with inflation and stagnant salaries. B. Partnerships Vital to advancing KSJD's initiatives is a capacity to leverage partnerships, both locally and across the public media network. For example, partnerships with KUNC, KJZZ, and CPR provide coverage and resources that KZET uses every day that contextualize local and regional offerings. A partnership with 18 stations in Colorad
Utah, New Mexico, and Wyoming. called Rocky Mountain Community Radio provides ongoing State House Reports from Denver, CO, throughout the year and investigative reporting capacity as well. Rocky Mountain Community Radio and Rocky Mountain PBS produced several features about the local arts and music scene in the KZET listening area. KZET continues its involvement in Rocky Mountain Community Radio (RMCR), a partnership with 17 other stations. The RMCR membership also includes monthly calls and training at conferences for journalists as well as other station staff positions, an initiative that is essential in today's anti-media environment. Today, KZET produces a daily local newscast to supplement its public affairs programming-- long-form public affairs interviews covering topics such as
education, local government, agriculture, widdfire, economic development, community engagement, public lands, and politics. In 2022 RMCR hired a Managing Editor to help improve statewide coverage from the 11 participating news rooms. Podcasting KZET/KSJD launched the Mesa Verde Voices podcast in 2017 (it continues today). In partnership with the Mesa Verde Museum Association (a local tourism bureau) and Mesa Verde National Park, the goal is to distribute the podcast to benefit the maximum number of visitors with a deeper understanding of the challenges of southwestern Colorado in both the past and the present through stories about people, places, and agriculture in the American Southwest. This project was conceived as a way to convene local assets--the people of the Four Corners Region--and leverage
KZET/KSJD's assets to develop a product that advances public service entertainment for a broader audience. To date, there have been two KZET/KSJD's assets to develop a product that advances public service entertainment for a broader audience. To date, there have been two
seasons of five episodes each and 20,000 unique downloads. The collaboration is planning on many more seasons and season three is underway. KZET also worked with the local historical society to produce a podcast for a local walking tour in Podcast form. Health and Prevention reporting. Collaborated with the county health department, local hospital, and a regional prevention program to cover relevant, rural health care issues in our listening area. We investigate and report bi-monthly on a variety of health care issues. KZET continues to provide broadcast content to KXWR at Dine College. We are planning to work together to leverage KZET's large broadcast area so that support KZET's efforts to be relevant to the diverse community it serves. We consider KXWR to be a Satellite Studio when we rebroadcast their live programmin

### 6.1 Telling Public Radio's Story

Jump to question: 6.1
3. What impact did your key initiatives and partnerships have in your community? Describe any known measurable impact, such as increased awareness, learning or understanding about particular issues. Describe indicators of success, such as connecting people to needed resources or strengthening conversational ties across diverse neighborhoods. Did a partner see an increase in requests for related resources? Please include direct feedback from a partner(s) or from a person(s) served.

Local news on KSJD is impacting the community. KSJD News connected more deeply with our community for the first 9 months of the year through increased reporting and live in-person events. More features, lots of in-person engagement with our News Director. KZET and KUT partnered on a grant to share a reporter to cover underserved voices in our collective listening area. In September of 2022, our shared LatinX community as well. Our partnership with the local hospital launched a new reporting effort in 2021 and continued into 2022. We produce a bi-weekly Health and Prevention reporting feature that is a partnership with the local hospital, health department, and prevention nonprofit. We partnered with local businesses, art galleries, and cultural organizations to support a monthly downtown business district event. While our support was primarily promotion, we also participated for one month. We partner with nonprofits by sponsoring events and allowing to promote their events allyear long. This listener comment is indicative of the impact "Your local news programming is a very welcome addition to the area. I don't know of any other station that offers any meaningful local news and weather whatsoever... The Journal [the remaining weekly newspaper in Montezuma County) is a mere shadow of what it once was and the Dolores and Mancos "sections" are but a bare page or two which insult the memory of what were once well regarded papers. If you stepped in to fill that void you'd gain a lot of listeners--and respect." This sentiment continues in 2022. KZET has operated a Satellite Studio in Rico for more than seven years. Beginning
in 2017, KZET received funds from the Rico Center and the Telluride Foundation, two local granting organizations, to deepen civic
 the town government meetings. In the far south in the KZET listener area, Dine College in rural Tsaile, Arizona, rebroadcasts our signal with an LP-FM radio facility to serve an unserved community in Northeast Arizona. We are working with the administration to develop programming opportunities for cultural preservation.

### 6.1 Telling Public Radio's Story

Jump to question: 6.1
4. Please describe any efforts (e.g. programming, production, engagement activities) you have made to investigate and/or meet the needs of minority and other diverse audiences (including, but not limited to, new immigrants, people for whom English is a second language and iliterate adults) during Fiscal Year 2022, and any plans you have made to meet the needs of these audiences during Fiscal Year 2023. If you .
4. KZET and KUTE received a three-year grant to hire and share a reporter to report on underserved communities in our collective listening area. Primarily the Ute Mountain Ute, Southern Ute, and Navajo Nation. LQBTQ and LatinX communities as well. In September of 2022, the
reporter started work and produced a variety of features and shorter news stories. KZET's work to assist Dine College on the Navajo Nation in reporter started work and produced a variety of features and shorter news stories. KZET's work to assist Dine College on the Navajo Nation in
securing and starting a KXWR-LP station was an engagent effort that began in 2012 and began to impact the community in 2016 when the station went live. Our ability to interact and plan with Dine College has been seriously hampered by Covid 19, but we hope to make some headway in 2023. CRP is an affiliate of Native Voice 1 and carries a variety of nationally distributed National Native News and Undercurrents.
KZET's plans to meet the needs of a diverse audience include - -Recruiting minority leadership to the CRP Board of Directors. -Continuing to

## seek out program offerings targeted to minority audiences. -Supporting the development of the LP-FM resource in Tsaile, Arizona

Organizing events in our remote listening areas to better engage with those communities - Develop training programs to Recruit volunteers to create programming content. We have the program content created and are endeavoring to train remotely, but so far its not gained traction.
6.1 Telling Public Radio's Story Jump to question: 6.1
5. Please assess the impact that your CPB funding had on your ability to serve your community. What were you able to do with your grant that you wouldn't be able to do if you didn't receive it?

CPB funding in general, makes it possible for KZET to thrive in a rural market with low population density and a modest economic base-the median individual income in large segments of the listener area is just $\$ 26,000$ annually. CPB funding gives small rural radio stations such as KZET a foundation of financial stability so that we can focus our energies on providing local, relevant news and cultural programming. Our listening area is poor and rural and tends to support the nonprofits that serve "basic needs." While we know our listeners appreciate our service, they can barely make ends meet. While our donors are few, they are loyal.

## Comments

Question Comment
No Comments for this section
Jump to question: 7.1
This section builds on the Census of Journalists conducted by CPB in the summer of 2010. These positions are the primary professional full-time, part-time or contract contributors to local journalism at your organization. The individuals in these positions will have had training for these positions but may not match position descriptions at your organization exactly. Please do your best to account for each
professional journalist in your organization. Please do not count student or volunteer journalists.


| Question Comment |  |  |
| :---: | :---: | :---: |
| No Comments for this section |  |  |
| 8.1 Which Content Management System (CMS) is your station using? | Jump to question: | 8.1 日 |
| CMS is a platform that facilitates creating, editing, organizing, publishing web and mobile content. |  |  |
| 8.1 Which Content Management System (CMS) is your station using? | Jump to question: | 8.1 E |
|  | Check all that apply |  |
| Grove |  | ( |
| Bento |  | $\square$ |
| WordPress |  | 0 |
| Drupal |  | $\square$ |
| Arc |  | $\bigcirc$ |
| None |  |  |
| 8.1 Which Content Management System (CMS) is your station using? | Jump to question: | 8.1 B |
| Other |  |  |
| 8.2 Which Customer Relationship Management (CRM) System is your station using? | Jump to question: | 8.2 E |
| CRM is a platform for planning and tracking direct marketing and fundraising programs and lead campaigns; managing and tracking communications with prospective and current donors/members; and serves as a database for storing user, donor and/or member data to build profiles. |  |  |
| 8.2 Which Customer Relationship Management (CRM) System is your station using? | Jump to question: | 8.2 日 |
|  | Check all that apply |  |
| CDP |  | $\square$ |
| Salesforce |  | 8 |
| Blackbaud |  |  |
| Carl Bloom |  | $\square$ |
| Roi Solutions |  | $\square$ |
| Hubspot |  |  |
| Adobe |  | $\square$ |
| SAP |  | - |
| None |  | $\square$ |
| 8.2 Which Customer Relationship Management (CRM) System is your station using? | Jump to question: | 8.2 ■ |
| Other |  |  |
| 8.3 Which Email Service Provider (ESP) is your station using? | Jump to question: | 8.3 |
| ESP is a platform that provides services and templates for developing, launching, tracking email campaigns and email marketing activities. |  |  |
| 8.3 Which Email Service Provider (ESP) is your station using? | Jump to question: | 8.3 E |
|  | Check all that apply |  |
| Mailchimp |  | * |


| Hubspot |  | $\square$ |
| :---: | :---: | :---: |
| Constant Contact |  |  |
| GoDaddy |  | $\square$ |
| None |  | - |
| 8.3 Which Email Service Provider (ESP) is your station using? | Jump to question: | 8.3 B |
| Other |  |  |
| 8.4 Which Marketing Automation Platform is your station using? | Jump to question: | 8.4 E |
| Marketing Automation Platform is a platform to automate marketing actions or tasks, streamline marketing workflows, and measure the outcomes of marketing campaigns. These tools provide a central marketing database for all marketing information and interactions, create segmented, personalized, and timely marketing experiences for donors and members. They also provide automation features across multiple aspects of marketing including email, social media, lead generation, direct mail, digital advertising, and more. |  |  |
| 8.4 Which Marketing Automation Platform is your station using? | Jump to question: | 4 D |
|  | Check all that apply |  |
| Mailchimp Marketing Platform |  | $\square$ |
| Hubspot Marketing Hub |  | $\square$ |
| Active Campaign |  | - |
| Adobe |  | $\square$ |
| Piano.io |  | $\bigcirc$ |
| None |  | 8 |
| 8.4 Which Marketing Automation Platform is your station using? | Jump to question: | 8.4 |

Other

## Comments

Question Comment
No Comments for this section

