

## **Interview Basics: Loan Officer**

By definition, a job interview is a formal discussion between a job applicant and the prospective employer. The discussion that takes place determines the quality of the applicant, and whether or not he/she possesses the skills, education, experience, and work ethic to complete the job effectively. It is also an opportunity for the applicant to determine whether or not the job is the right fit for him/her, as well. It is important to be clear, confident, and express positivity when interviewing.

Rehearsing interview questions is a great way to prepare for job seeking. The more we practice, the better prepared we will be in the actual interview process. Below are questions that are often asked in job interviews. Consider these questions from the perspective of a loan officer making sure to focus on the skills, education, and job requirements expected of a loan officer. Answer the questions in preparation for an interview for a loan officer position at a local bank, the ABC Bank. Work on these questions individually or as a small group. Answers will be shared in a whole class discussion.

### Basic Interview Questions:

1. Why do you want this job?
2. What courses in school did you like best? Why?
3. What are your career goals?
4. What are your greatest strengths?
5. Why did you leave your last job?
6. Why do you think you are a good fit for this job?
7. What have you learned from your past mistakes?
8. What have you learned from your past successes?
9. Why should we hire you?



10. What do you know about opportunities as a loan officer?
11. What special skills do you possess that would help you do your job as a loan officer?
12. Do you prefer working alone or with others?
13. What do you know about our company (ABC Bank)?
14. Why did you choose to become a loan officer?
15. What jobs have you had that you enjoyed the most? Why?
16. How do you feel about repetitive work?
17. What have you done that shows initiative and a willingness to work?
18. How do you determine or evaluate success?
19. How do you spend your free time?
20. What is your biggest weakness?
21. What are the qualities of a good employee?
22. What do you see yourself doing in five years?
23. Have you ever been fired?
24. What 3 character traits would your friends use to describe you?
25. What interests you about this position?