FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

September 30, 2023 and 2022

TABLE OF CONTENTS September 30, 2023 and 2022

	<u>Page</u>
Independent Auditor's Report	1
Financial Statements	
Statements of Financial Position	3
Statements of Activities.	4
Statements of Functional Expenses.	5
Statements of Cash Flows	7
Notes to Financial Statements	8

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors KUTE, Inc. Ignacio, Colorado

Opinion

We have audited the accompanying financial statements of KUTE, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2023, and 2022, and the related statements of activities, of functional expenses, and of cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KUTE, Inc. as of September 30, 2023, and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of KUTE, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about KUTE, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of KUTE,
 Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about KUTE, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

FredrickZink & Associates, PC

Fredrick Zink & Associates, PC

February 7, 2024



STATEMENTS OF FINANCIAL POSITION September 30, 2023 and 2022

ASSETS

AGGETO	2023		2022
Current assets			
Cash and cash equivalents	\$ 17,300	\$	62,306
Underwriting and other receivables, net	51,936		46,790
Promises to give, net	10,521		6,745
Capital campaign receivable, net	-		9,026
Prepaid expenses	42,020		21,306
Contract asset	8,023		31,588
Total current assets	129,800		177,761
Noncurrent assets			_
Property and equipment, net	2,032,641		2,294,256
Broadcast licenses	250,334		250,334
Goodwill, net	-		203,700
Right of use asset, net	45,047		· -
Total noncurrent assets	2,328,022		2,748,290
Total assets	\$		2,926,051
LIADUITIES AND NET ASSETS			
LIABILITIES AND NET ASSETS			
Current liabilities			
Accounts payable	\$ 46,328	\$	69,712
Related party payable	287,751		42,459
Accrued liabilities	127,870		124,975
Contract liability	8,023		31,588
Deferred revenue	77,724		62,165
Line of credit	174,963		75,000
Right of use lease liability	14,745		-
Note payable	5,000		5,000
Total current liabilities	742,404		410,899
Long-term liabilities			
Right of use lease liability, net of current portion	32,830		-
Note payable, net of current portion	-		5,000
Total long-term liabilities	32,830		5,000
Total liabilities	775,234		415,899
Net assets			
Net assets without donor restrictions			
Operating	(617,630)		(259,574)
Investment in property and equipment	2,030,113		2,294,256
Investment in intangible assets	250,334	•	454,034
Total net assets without donor restrictions	1,662,817	-	2,488,716
Net assets with donor restrictions	19,771		21,436
Total net assets	1,682,588		2,510,152
Total liabilities and net assets	\$ 2,457,822	\$	2,926,051

STATEMENTS OF ACTIVITIES

For the Years Ended September 30, 2023 and 2022

		2023		2022			
	Without Donor	With Donor		Without Donor	With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
Revenue, Support and Gains (Losses)							
Contributions and member pledge support	\$ 500,790	\$ 5,500	\$ 506,290	\$ 347,502	\$ 7,168	\$ 354,670	
Underwriting of programs	470,868	-	470,868	478,880	-	478,880	
Corporation for Public Broadcasting	200,465	57,719	258,184	188,734	55,017	243,751	
Grants and contracts	73,864	141,314	215,178	21,249	255,437	276,686	
Festivals and special events		· -	680,127	832,217	-	832,217	
In-kind contributions							
Southern Ute Indian Tribe	199,250	-	199,250	199,250	-	199,250	
Other	29,388	-	29,388	24,480	-	24,480	
Tower Rental		-	32,426	18,000	-	18,000	
Other income	28,090	-	28,090	12,248	-	12,248	
Net realized loss on disposal of assets	(203,700)	-	(203,700)	(1,869)	-	(1,869)	
Total before reclassifications	2,011,568	204,533	2,216,101	2,120,691	317,622	2,438,313	
Net assets released from restriction	206,198	(206,198)	-	310,957	(310,957)	-	
Total revenue, support and gains (losses)	2,217,766	(1,665)	2,216,101	2,431,648	6,665	2,438,313	
Expenses							
Program services							
Broadcasting, media, festivals and special events	1,794,680	-	1,794,680	1,926,292	-	1,926,292	
Supporting services							
Management and general	513,804	-	513,804	430,706	-	430,706	
Fundraising							
Membership development	247,941	-	247,941	200,280	-	200,280	
Grant solicitation	274,139	-	274,139	128,744	-	128,744	
Underwriting	213,101	-	213,101	174,622	-	174,622	
Total fundraising	735,181	-	735,181	503,646	-	503,646	
Total supporting services	1,248,985	-	1,248,985	934,352	-	934,352	
Total expenses	3,043,665	_	3,043,665	2,860,644	-	2,860,644	
Change in net assets	(825,899)	(1,665)	(827,564)	(428,996)	6,665	(422,331)	
Net assets, beginning of year	2,488,716	21,436	2,510,152	2,917,712	14,771	2,932,483	
Net assets, end of year	\$ 1,662,817	\$ 19,771	\$ 1,682,588	\$ 2,488,716	\$ 21,436	\$ 2,510,152	

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended September 30, 2023 (with comparative totals for 2022)

2023

-	Program Services			Supportir	ng Services					
-	Program Services	Fundraising								
	Broadcasting, Media, Festivals and Special Events	Management and General	Membership Development	Grant Solicitation	Underwriting	Total Fundraising	Total Supporting Services	Total Expenses	2022 Total Expenses	
Description	· ·									
Salaries and wages	\$ 306,796	\$ 129,577	\$ 89,670	\$ 85,177	\$ 124,326	\$ 299,173	\$ 428,750	\$ 735,546	\$ 673,942	
Payroll taxes and benefits	147,985	58,157	36,440	52,478	26,520	115,438	173,595	321,580	249,279	
Payroll related expenses	454,781	187,734	126,110	137,655	150,846	414,611	602,345	1,057,126	923,221	
Advertising	20,506	15,076	564	6,374	150	7,088	22,164	42,670	50,894	
Amortization	-	-	-	-	-	-	-	=	29,100	
Bad debt	-	7,100	-	-	-	-	7,100	7,100	-	
Contracted services	393,349	100,100	-	-	-	-	100,100	493,449	415,486	
Cost of goods sold	51,589	-	-	-	-	-	-	51,589	72,771	
Depreciation	123,066	51,011	35,765	34,440	31,899	102,104	153,115	276,181	271,628	
Dues and subscriptions	36,538	3,554	-	57	2,332	2,389	5,943	42,481	36,299	
Insurance	18,838	2,874	2,015	1,940	1,797	5,752	8,626	27,464	27,529	
Interest expense	-	5,579	-	-	-	-	5,579	5,579	-	
Lease expense	15,299	-	-	-	-	-	-	15,299	-	
Licenses and fees	15,934	896	12,542	-	12,455	24,997	25,893	41,827	42,454	
Other	59,519	3,363	3,548	26,866	359	30,773	34,136	93,655	101,191	
Postage	1,165	275	4,382	24	57	4,463	4,738	5,903	3,974	
Printing and publications	9,397	156	10,418	-	40	10,458	10,614	20,011	11,930	
Prizes and promotions	-	675	33,941	4,328	-	38,269	38,944	38,944	30,735	
Professional fees	94,346	39,557	-	34,700	-	34,700	74,257	168,603	216,967	
Radio programming	131,749	-	-	-	-	-	-	131,749	126,933	
Rent	156,542	60,000	-	2,687	-	2,687	62,687	219,229	210,328	
Repair and maintenance	11,201	16,407	100	3,904	-	4,004	20,411	31,612	33,020	
Software licensing	17,148	12	9,644	-	5,940	15,584	15,596	32,744	25,378	
Supplies	13,512	4,615	324	264	17	605	5,220	18,732	28,637	
Telephone	4,815	1,996	1,399	2,348	1,248	4,995	6,991	11,806	12,023	
Travel		1,336	505	12,116	-	12,621	13,957	99,608	96,104	
Utilities	22,998	9,533	6,684	6,436	5,961	19,081	28,614	51,612	44,174	
Waste removal	56,737	1,955	-		-	-	1,955	58,692	49,868	
Total expenses	\$ 1,794,680	\$ 513,804	\$ 247,941	\$ 274,139	\$ 213,101	\$ 735,181	\$ 1,248,985	\$ 3,043,665	\$ 2,860,644	

KUTE, INC.STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended September 30, 2022

	Program Services	Supporting Services Fundraising						
	Broadcasting, Media, Festivals and Special Events	Management and General	Membership Development	Grant Solicitation	Underwriting	Total Fundraising	Total Supporting Services	Total Expenses
Description	¢ 406.070	\$ 92.314	\$ 72,798	ф 20.672	ф 04.00 <i>E</i>	ф 47E 2EC	¢ 267.670	¢ 672.040
Salaries and wages		Ψ σ=,σ		\$ 20,673	\$ 81,885	\$ 175,356	\$ 267,670	\$ 673,942
Payroll taxes and benefits		34,425	27,148	7,709	30,536	65,393	99,818	249,279
Payroll related expenses	555,733	126,739	99,946	28,382	112,421	240,749	367,488	923,221
Advertising	23,117	18,822	125	8,830	-	8,955	27,777	50,894
Amortization	29,100	-	-	-	-	-	-	29,100
Contracted services	315,486	100,000	-	-	-	-	100,000	415,486
Cost of goods sold	72,771	-	-	-	-	-	-	72,771
Depreciation		38,028	29,879	8,149	32,595	70,623	108,651	271,628
Dues and subscriptions	31,084	2,164	-	-	3,051	3,051	5,215	36,299
Insurance	21,565	2,088	1,640	447	1,789	3,876	5,964	27,529
Licenses and fees	19,346	33	11,561	-	11,514	23,075	23,108	42,454
Other	72,231	11,893	1,481	15,266	320	17,067	28,960	101,191
Postage	1,195	282	2,406	-	91	2,497	2,779	3,974
Printing and publications	4,423	533	6,943	31	-	6,974	7,507	11,930
Prizes and promotions	-	73	30,662	-	-	30,662	30,735	30,735
Professional fees	128,920	37,200	-	50,847	-	50,847	88,047	216,967
Radio programming	126,933	-	-	-	-	-	-	126,933
Rent	145,865	60,463	-	4,000	-	4,000	64,463	210,328
Repair and maintenance	12,062	16,479	-	4,479	-	4,479	20,958	33,020
Software licensing	10,266	-	9,069	103	5,940	15,112	15,112	25,378
Supplies	25,235	2,940	386	4	72	462	3,402	28,637
Telephone	7,214	1,683	1,323	361	1,442	3,126	4,809	12,023
Travel	86,419	3,079	-	6,520	86	6,606	9,685	96,104
Utilities	26,505	6,184	4,859	1,325	5,301	11,485	17,669	44,174
Waste removal	47,845	2,023		-			2,023	49,868
Total expenses	\$ 1,926,292	\$ 430,706	\$ 200,280	\$ 128,744	\$ 174,622	\$ 503,646	\$ 934,352	\$ 2,860,644

STATEMENT OF CASH FLOWS For the Years Ended September 30, 2023 and 2022

	2023		2022
Cash flows from operating activities:			
Cash received from grants and public support.	1,373,039	\$	1,389,035
Cash received from underwriting of programs	465,722		464,144
Cash received from Corporation for Public Broadcasting	258,184		243,751
Cash received from related party payable	945,302		-
Cash paid for related party payable	(705,010)		- (4.004.074)
Cash paid to vendors	(1,407,255)		(1,284,274)
Cash paid for salaries, benefits and taxes	(1,054,231)		(928,473)
Cash paid for interest			-
Net cash used by operating activities	(129,828)		(115,817)
Cash flows from investing activities:			
Purchase of property and equipment	(15,141)		(45,333)
Net cash used by investing activities	(15,141)		(45,333)
Cash flows from financing activities:			
Advances on line of credit	99,963		75,000
Payments on line of credit	-		(5,000)
Net cash provided by financing activities	99,963		70,000
Net decrease in cash and cash equivalents	(45,006)		(91,150)
Cash and cash equivalents, beginning of year	62,306		153,456
Cash and cash equivalents, end of year	\$ 17,300	\$	62,306
Reconciliation of change in net assets to net cash used by operating activities:			
Change in net assets	\$ (827,564)	\$	(422,331)
Adjustments to reconcile:			
Depreciation and amortization	276,181		300,728
Loss on disposal	203,700		1,869
Bad debt	4,011		-
Increase (decrease) in allowance for uncollectible accounts	3,089		(23,365)
Decrease (increase) in:			
Underwriting and other receivables	(5,146)		(14,736)
Promises to give	(6,865)		30,630
Prepaid expenses	(20,714)		3,073
Capital campaign pledges receivable	9,026		63,444
Increase (decrease) in:			
Accounts payable	(24,292)		47,333
Related party payable	240,292		
Accrued liabilities	2,895		(3,207)
Deferred revenue	15,559		(99,255)
Total adjustments	697,736		306,514
Net cash used by operating activities	\$ (129,828)	\$	(115,817)
Supplemental disclosure of cash flow information:	 		
Non-cash purchase of property and equipment	\$ 69,302 203,700	\$ \$	15,000 - -
The second of th	•		

NOTES TO FINANCIAL STATEMENTS September 30, 2023 and 2022

NOTE 1 - NATURE OF OPERATIONS

KUTE, Inc. (the Station) was incorporated as a Colorado non-profit corporation on May 27, 1975, and operates as a public broadcasting station that serves the four states of the Four Corners Region through a network of eight FCC (Federal Communications Commission) licensed transmitters and five FCC licensed translators. The Station is licensed under KSUT-FM. KUTE, Inc. received tax exempt status from the Internal Revenue Service under Code Section 501(c)(3) on March 14, 1986.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting and presentation

The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Accordingly, revenues are recognized when earned, and expenses are recognized when the obligation is incurred.

The Station reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Cash and cash equivalents

The Station considers all demand deposits and highly liquid investments purchased with an initial maturity of three months or less to be cash and cash equivalents.

Concentration of credit risk

The Station's instruments exposed to concentration of credit risk consists of cash and cash equivalents. Such assets are placed with high quality credit institutions. The Federal Deposit Insurance Corporation secures interest bearing accounts at such institutions up to \$250,000 per depositor. The Station occasionally may have balances exceeding this limit; however, such occurrences are infrequent, and it is believed credit risk exposure is limited. Credit risk associated with receivables and promises to give is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from corporations, foundations, and individuals supportive of our mission.

Accounts receivable

The Station's accounts receivable are primarily related to underwriting, contributions and memberships which are stated at net realizable value. The Station uses the reserve method to account for bad debts on accounts receivable. No allowance has been provided given that management of the Station considers accounts receivable fully collectible based on composition and historical collection experience.

Promises to give

The Station received individual multi-year unconditional promises to give. The pledges have not been discounted to present value as the effect would be immaterial due to extremely low discount rates. Management has reviewed factors relating to the collectability of the pledges at year end and have recorded an allowance for doubtful accounts.

Grants and contracts receivable

Grants and contracts receivable are recorded as revenue in accordance with the terms of each agreement. The Station has determined that an uncollectible allowance is not required, and the balance is expected to be fully collectible.

Prepaid expenses

Payments made to vendors for services that will benefit periods beyond the current fiscal year are recorded as prepaid expenses. Prepaid items are recognized as expenses during the period benefited.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Broadcast licenses

The Station has acquired broadcast licenses from other entities with approval from the Federal Communications Commission (FCC). Costs directly associated with the acquisition of the broadcast licenses are capitalized. As the licenses are considered to have an indefinite useful life due to expected future cash flows, the cost of licenses is not amortized. The Station evaluates the capitalized cost of the total portfolio for impairment rather than evaluate each individual license due to the geographic saturation coverage experienced as a portfolio enhances the value of all licenses.

An impairment loss would be recorded in the statement of activities should the carrying value of the total broadcast license portfolio exceed the estimated fair value of such portfolio. There were no indicators of broadcast license impairment during the years ended September 30, 2023 and 2022. The licenses have a carrying value of \$250,334 for the years ended September 30, 2023 and 2022.

Goodwill

The Station has elected to adopt the option to amortize goodwill. Goodwill is subject to amortization on a straight-line basis over 10 years and impairment testing will only be performed when a triggering event occurs indicating that the fair value may be below carrying amount.

Compensated absences

Accumulated earned but unpaid compensated absences and other employee benefit amounts are accrued when incurred and are expected to be paid within one year.

Deferred revenue

Deferred revenue results from the receipt of prepayments for underwriting and sponsorships. Revenue is recognized over time as the performance obligation is satisfied, which is measured as the applicable broadcasts occur.

Classification of net assets

Net assets, support and revenue, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Without Donor Restrictions - Resources of the Station that are not restricted by donors or grantors as to use or purpose. These resources include amounts generated from operations and undesignated gifts, and investments in property and equipment.

With Donor Restrictions - Resources that carry donor-imposed restrictions. Donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Support and revenue recognition

Underwriting support of programs is recognized over time as the performance obligation is satisfied, which is measured as the applicable broadcasts occur. Underwriting support received in advance of broadcast is reported as deferred revenue.

Contributions are recognized when cash, and other assets, is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and right of return, are not recognized until the conditions on which they depend have been substantially met. Grants are conditioned upon certain performance requirements and incurrence of allowable qualifying expenses.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Income taxes

The Station is exempt from income tax as provided under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Station has adopted accounting requirements that prescribe when to recognize and how to measure the financial statement effects of income tax positions taken or expected to be taken on its income tax returns, including the position that the Station continues to qualify to be treated as a tax-exempt organization for both federal and state income tax purposes. These rules require management to evaluate the likelihood that, upon examination by relevant taxing jurisdictions, those income tax positions would be sustained.

Based on that evaluation, if it were more than 50% probable that a material amount of income tax would be imposed at the entity level upon examination by the relevant taxing authorities, a liability would be recognized in the accompanying statement of financial position along with any interest and penalties that would result from that assessment. If the Station has unrelated business income, the federal Exempt Organization Business Income Tax Returns (Form 990T) would be subject to examination by the Internal Revenue Service for three years after filing. Should any penalties and interest be incurred, they would be recognized as management and general expenses.

Based on the results of management's evaluation, these requirements did not have a material effect on the Station's financial statements. Consequently, no liability is recognized in the accompanying statement of financial position for uncertain income tax positions.

Advertising

The Station uses advertising to promote its programs among the audiences it serves. Advertising costs are charged to operations when incurred. Advertising costs for the years ended September 30, 2023 and 2022, were \$42,670 and \$50,894.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Fair value of financial Instruments

The carrying amounts of financial instruments, including cash and cash equivalents, accounts receivable, pledges receivable, prepaid expenses, accounts payable, and accrued liabilities and other payables, approximated their fair values due to the short-term nature of these financial instruments. There were no changes in methods or assumptions during the year ended September 30, 2023.

Functional reporting of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services using a variety of cost allocation techniques.

Reclassifications

Certain reclassifications have been made to the prior year statement presentation to correspond to the current year's format. Total net assets and change in net assets are unchanged by these reclassifications.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Adoption of new accounting pronouncements

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic* 842), which sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The most significant change for lessees is the requirement under the new guidance to recognize right-of-_use assets and lease liabilities for all leases not considered short-term leases. Changes to the lessor accounting model include: (a) synchronizing key aspects of the model with the new revenue recognition guidance, such as basing whether a lease is similar to a sale on whether control of the underlying asset has transferred to the lessee and (b) prospectively eliminating the specialized accounting for leveraged leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The standard is effective on January 1, 2020, with early adoption permitted. The Station has not yet selected a transition method and is currently evaluating the effect that the standard will have on the financial statements. Then again, in June 2020, the FASB issued ASU 2020-05 as a limited deferral of the effective date for annual periods beginning after December 15, 2021.

The Station adopted the standard effective October 1, 2022. An adjustment was required to the Station's financial position, statement of activities, functional expenses, and cash flows as a result of ASU 2016-02.

NOTE 3 - FINANCIAL ASSETS AND LIQUIDITY RESOURCES

As of September 30, 2023 and 2022, financial assets and liquidity resources available within one year for general expenditure, such as operating expenses, were as follows:

Current financial assets:

		2023		2022
Cash and cash equivalents	\$	17,300	\$	62,306
Underwriting and other receivables, net		51,936		46,790
Promises to give, net		10,521		6,745
Capital campaign receivable, net		-		9,026
Prepaid expenses		42,020		21,306
Contract asset		8,023		31,588
Financial assets, at year-end		129,800		177,761
Less assets restricted as to use		19,771	-	53,024
Financial assets available to meet cash needs for general expenditures within one year	<u>\$</u>	110,029	<u>\$</u>	124,737

The Station's programs are supported both by contributions with and without donor restrictions. Donors include individuals, corporations, and foundations. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Station must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Station's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To address the current shortfall in liquidity, the station has adopted measures to increase cashflow within the next fiscal year. The approved budget for FY24 projects a net revenue (surplus) of \$122,659, achieved primarily through expense reduction and a strategy to solicit major donors for substantial and/or multi-year financial commitments to the station, with a targeted amount of \$60,000. Recognizing the losses incurred from the two most recent Pagosa Folk and Bluegrass Festival events, the station has cancelled this festival indefinitely, with no plans to produce this festival in 2024.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 4 - RELATED PARTY PAYABLE

The related party payable to SUIT of \$287,751 and \$42,459 classified as current at September 30, 2023 and 2022, respectively was used by the Station to pay operating expenses. Subsequent to September 30, 2023, the Station paid \$227,900 toward the related party payable. The balance of the related party payable to SUIT at December 31, 2023 was \$59.851.

NOTE 5 - PROMISES TO GIVE AND ACCOUNTS RECEIVABLE

Amounts due to the Station classified as current at September 30, 2023 and 2022, consisted of the following:

Underwriting and other receivables	2023		2022	
Amounts due or promised	\$	51,936	\$	46,790
Allowance for doubtful accounts				-
Total underwriting and other receivables, net	<u>\$</u>	51,936	\$	46,790
Promises to give				
Underwriting	\$	17,882	\$	11,017
Allowance for doubtful accounts		(7,361)		(4,272)
Total promises to give, net	\$	10,521	\$	6,745

NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment as of September 30, 2023 and 2022, consisted of the following:

	Useful Life	2023	 2022
Studio broadcasting and transmitting equipment	5-15 years	\$ 1,581,084	\$ 1,578,454
Office equipment	5-12 years	78,311	78,311
Building and improvements	25 years	1,951,908	1,943,075
Land improvements	25 years	2,987	2,987
Computer equipment	3 years	 121,519	 117,841
		3,735,809	3,720,668
Less: accumulated depreciation		 (1,703,168)	 (1,426,412)
Property and equipment, net		\$ 2,032,641	\$ 2,294,256

Depreciation expense was \$276,181 and \$271,628 for the years ended September 30, 2023 and 2022, respectively.

Property and equipment are depreciated using the straight-line method over their estimated useful lives. It has been the Station's practice to recognize depreciation as a discrete expense on the statement of activities rather than identifying it with program or supporting services. To also report on a functional basis, the Station has allocated depreciation in accordance with the functional area using the related asset.

The Station is using equipment that was acquired under a grant from ITAC (International Trade Administration Commission). The original cost of this equipment was \$82,179. Such assets are not reflected in the Station's financial statements because title has not been conveyed to the Station by the Bureau of Indian Affairs.

The Station evaluates its long-lived assets for impairment when events or changes in circumstances indicate that the related carrying amount of the assets may not be recoverable. Generally, the basis for making such assessments is future cash flow projections. No impairments have been recorded to date.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 7 - GOODWILL

On September 27, 2019, the Station recorded goodwill of \$291,000 arising from a contribution of 100% ownership interests in Folk West, Inc., a company that that promotes live acoustic, roots, folk, and bluegrass music festivals through two annual events: Pagosa Folk 'n Bluegrass and the Four Corner's Folk Festival. The Four Corner's Folk Festival has been provided annually for 24 years while the Pagosa Folk 'n Bluegrass Festival has been offered each year for 14 years. On the acquisition date, the net identifiable assets of Folk West, Inc. were \$5,000. The excess amount of the contribution over the net identifiable assets acquired represents the value of Folk West, Inc.'s, volunteer database, customer base, 24-year event history, email list and future earnings potential which are reported as goodwill. The Station began amortizing the goodwill over 10 years. Goodwill less accumulated amortization of \$87,300 for the year ended September 30, 2022 resulted in net goodwill of \$203,700. Amortization expense was \$29,100 for the year ended September 30, 2022.

During the year ended September 30, 2023, management reviewed the events noting that there was a deterioration in the general economy within the geographic region where the festivals are held, surrounding competition, and significant cost increases causing an overall negative financial impact to the Organization as a whole. Based on this evaluation, it was determined that the goodwill was impaired and adjusted for as of September 30, 2023.

NOTE 8 - LINE OF CREDIT

In January 2022, the Station entered into a \$75,000 line of credit arrangement with Alpine Bank, which expired in January 2023 and was renewed for another year. The line is secured by all equipment, furniture, fixtures and other personal property, including but not limited to the following FCC Licenses: Facility ID #824446 (Ignacio CO), Facility ID #35816 (Ignacio, CO), Facility ID #31346 (Farmington, NM), Facility ID# 124178 (Flora Vista, NM), Facility ID #35818 (Pagosa Springs, CO), Facility ID #123205 (Pagosa Springs, CO), Facility ID #93294 (Durango, CO) and Facility ID #53816 (Silverton, CO) but with respect to each of the aforementioned licenses, the security interest is perfected by this filing, and is limited to the debtor's (as licensee) right to proceeds arising out of the sale of any one or more of said license(s). Interest on outstanding advances accrues at the greater of JP Morgan Chase Bank prime rate (6.25% as of September 30, 2022) or the floor of 4%. The line of credit expired in January 2023 and was extended for an additional year with the variable interest rate to be the greater of JP Morgan Chase Bank prime rate (7.75 % as of February 2023) plus 2.125 percentage points over the index or the floor of 4%. The balance on the line of credit was \$75,000 as of September 30, 2022.

In July 2023, the line of credit was modified to increase the line of credit limit to \$175,000. The new terms extend the maturity date to January 2024 and regular monthly payments of all accrued interest due at each payment beginning in August 2023. Interest on any outstanding advances accrues with the variable interest rate to be the greater of JP Morgan Chase Bank prime rate (8.50 % as of September 2023) plus 2.125 percentage points over the index or the floor of 4%. The Station owed \$174,963 as of September 30, 2023 and paid \$5,579 of interest during the year ended September 30, 2023. The Station renewed the line of credit for twelve months with a new maturity date of January 2025.

NOTE 9 - NOTE PAYABLE

On February 2, 2022, the Station entered into a two-year agreement with an unrelated party to purchase a tower costing \$15,000. The Station paid \$5,000 in August 2022 and another \$5,000 in January 2023 leaving the remaining \$5,000 balance to be paid in January 2024.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 10 - CORPORATION FOR PUBLIC BROADCASTING GRANTS

The Corporation for Public Broadcasting ("CPB") is a private, nonprofit corporation, funded by federal appropriations authorized by the United States Congress and other sources. CPB distributes annual Community Service Grants to qualifying public communications entities. These grants are used to augment the financial resources of public radio stations and thereby to enhance the quality of programming and expand the scope of public radio services. Each grant may be expended over one or two federal fiscal years as described in the Communications Act 47, United States Code Annotated Section 396(k)(7), (1983) Supplement, and within two years of the initial grant authorization.

According to the Communications Act, funds may be used at the discretion of recipients. The Station uses these funds for purposes relating primarily to production and acquisition of programming. Also, the grants may be used to sustain activities started with Community Service Grants awarded in prior years.

The grants are reported in the accompanying financial statements as operating revenue; however, certain guidelines must be satisfied in connection with application for and use of the grants to maintain eligibility and compliance requirements. These guidelines pertain to the use of grant funds, recordkeeping, audits, financial reporting, and licensee status with the FCC. For the years ended September 30, 2023 and 2022, \$258,184 and \$243,751, was received and expended under these grants, respectively.

NOTE 11 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restriction resulting from grants and contributions reflected in the statement of activities for the year ended September 30, 2023, were restricted by the respective donors for the following purposes:

			Released	
	Net Assets	Restricted	from	Net Assets
	October 1, 2022	Support	Restriction	September 30, 2023
Broadcasting and digital media	\$ 21,436	\$ 204,533	\$ (206,198)	\$ 19,771

NOTE 12 - EMPLOYEE BENEFITS

Compensated absences - vacation, personal and sick leave

The Station's policy for vacation, personal and sick leave includes the following provisions:

- 1. Full-time regular employees accrue annual leave from the date of employment.
- 2. Vacation time may be accumulated throughout the calendar year, but only 240 hours or 30 working days may be carried at any time throughout the year.
- 3. Upon separation, an employee will be paid for 100% of the unused portion of his/her accrued annual vacation but will not be paid for more than 240 hours.
- 4. Upon separation, an employee will also be paid for 50% of their accumulated sick leave hours up to 200 hours and 25% for sick leave hours in excess of 200 hours.

Retirement savings plan

The Retirement Savings Plan, effective January 1, 2001, was formed to satisfy the provisions of Section 401(k) of the Internal Revenue Code. The Retirement Savings Plan was established for employees of the Southern Ute Indian Tribe and is extended to employees of the Station.

The Plan accumulates contributions and interest earnings for participants in separate retirement savings accounts until participants retire. Contributions include employee deferrals, employer matching contributions, and employer discretionary profit-sharing contributions. Amounts contributed to the plan, as well as appreciation and income earned by those contributions, are not taxable to the participant until withdrawn from the Plan.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 12 - EMPLOYEE BENEFITS - Continued

All full-time employees are eligible to participate in the Retirement Savings Plan after completing 90 days of continuous employment. Total deferrals in any taxable year may not exceed a dollar limit which is set by law. A participant is always 100% vested in the participant's deferred amounts. The Station will contribute up to 4% of a participant's gross earnings for employer matching contributions after the employee becomes eligible to participate in the Retirement Savings Plan. A participant is always 100% vested in employer matching contributions.

A participant who is 100% vested and whose employment has terminated, is eligible to elect a distribution as soon as administratively possible after the end of the year of termination. A participant may elect to leave funds in the Plan for retirement, to have the Plan buy an annuity contract from an insurance company to provide retirement benefits, or to take a cash distribution. If a cash distribution is requested, the participant's spouse must agree in writing. Earlier distributions are not allowed. Under the Retirement Savings Plan a participant may retire at age 65 or after age 55 and 3 years of Plan participation.

An annual financial statement audit of the 401(k) plan is required under the Employee Retirement Income Security Act of 1974 and may be obtained by participants by contacting tribal management.

The Station contributed \$27,343 and \$24,391 for the years ended September 30, 2023 and 2022, respectively, on behalf of its employees participating in the Retirement Savings Plan.

Cafeteria benefit plan

The Southern Ute Indian Tribe (SUIT) established a cafeteria benefit plan under Section 125 of the Internal Revenue Code. Under the plan, employees are eligible to elect a salary reduction to be used to pay for qualified insurance premiums, out-of-pocket medical costs, and qualified daycare costs with pretax dollars. Employees who have qualified for the employee health insurance plan are eligible to participate and make allocations to cover additional costs of the SUIT's medical plans, including the costs of medical and hospitalization coverage, major medical coverage, cancer care policies, and/or dental coverage.

NOTE 13 - CONTRIBUTION OF NONFINANCIAL ASSETS

The Station recognizes contributions that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. During the year, the Station received significant amounts of professional services in exchange for underwriting recognition on air.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 13 - CONTRIBUTION OF NONFINANCIAL ASSETS - Continued

For the years ended September 30, 2022 and 2021, contributed nonfinancial assets recognized within the statements of activities and changes in net assets included:

	2023		 2022
Southern Ute Indian Tribe			
Contracted services	\$	100,000	\$ 100,000
Equipment rental		31,000	31,000
Facility rental		60,000	60,000
Repairs and maintenance		6,000	6,000
Tower site rental		2,250	 2,250
Total Southern Ute Indian Tribe		199,250	199,250
Other			
Advertising		1,000	1,095
Internet		4,120	1,900
Meals		4,182	100
Passes		4,786	2,235
Equipment		500	-
Radio programming		7,600	8,350
Tower site rental		7,200	 10,800
Total Other		29,388	24,480
Total Contribution of nonfinancial assets	\$	228,638	\$ 223,730

In August 2011, the Station entered into an agreement with the Southern Ute Indian Tribe (SUIT) to lease a building in which to house the Station operations. The initial agreement expired on August 31, 2021, with two automatic tenyear renewals. Under specified conditions, the \$5,000 per month lease payments become an in-kind contribution from the SUIT. During the years ended September 30, 2023 and 2022, the Station has been using the building and recorded rent expense and an in-kind contribution in the amount of \$60,000 for each of the years.

All contributed nonfinancial assets were utilized during the year they were received for programs, as well as general management and fundraising purposes. There were no donor-imposed restrictions associated with the contributed nonfinancial assets. Contributed services are valued and are reported at the estimated fair value in the financial statements based on current rates for similar services.

NOTE 14 - LEASE COMMITMENTS

Right of use operating lease

In January 2022, the Station entered into a long-term lease agreement for use of the tower site at Smelter Mountain, with an unrelated party, expiring December 2026. The lease was recognized and recorded as of October 1, 2022. An operating lease provides for increases in future minimum rental payments. The market risk-free discount rate of 2.38% represents a period comparable with that of the lease term. Operating leases with a term of 12 months or less or are non-financial leases (in-kind) are not recorded on the statement of financial position.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 14 - LEASE COMMITMENTS - Continued

The future minimum lease payments under the tower lease is as follows:

Year ending September 30,	Aı	<u>mount</u>
2024	\$	14,745
2025		15,187
2026		15,642
2027		4,513
Total lease payments		50,087
Less: imputed interest		(2,512)
Present value of future lease payments		47,575
Less: current portion of lease liability		(14,745)
Long-term portion lease liability	\$	32,830

Lease expense in the statement of functional expenses totaling \$15,299 consists of interest expense and amortization of right of use assets for the year ended September 30, 2023 was \$1,439 and \$13,860, respectively.

Operating lease obligations

The Station is obligated under lease agreements, from various unrelated parties, for tower and ground space for locations in Colorado and New Mexico. The lease agreements expire through December 2026. Rent expense amounted to \$28,777 and \$38,503 for the years ended September 30, 2023 and 2022, respectively.

Minimum future payments for all leases are as follows:

Year Ending September 30,	
2024	\$ 14,712
2025	11,400
2026	2,850
	\$ 28 962

NOTE 15 - OTHER COMMITMENTS

In January 2020, the Station was awarded a \$70,970 grant from the Native American Agriculture Fund (NAAF). The grant specifies that the funds are to pass-through to the SUIT restricted for the purpose of a Hemp Symposium. The Station received \$63,891 from the grantor in 2020 and the funds were passed on to SUIT. The funds received are shown as an asset and liability on the statement of financial position until the time the performance of the grant is met. The grant period was originally set to terminate on December 31, 2020. However, an extension was requested by SUIT and was granted by NAAF extending the deadline to February 2021. In September 2021, an additional extension was requested and granted by NAAF extending the grant term length to 36 months due to delays caused by COVID-19 restrictions. At the date of the deadline, any funds not spent on their intended purpose are required to be returned to the grantor. The SUIT spent the remaining \$14,022 during the year ended September 30, 2022 for the purposes stipulated under the terms of the agreement.

Rocky Mountain Public Media

In July 2022, the Station entered into an agreement with Rocky Mountain Public Media (RMPM) to produce or acquire programing content defined as Native Lens. The Station is the lead partner in the Native Lens project and RMPM will be an equal partner on all programs and content it distributes with respect to the agreement. The Station's and RMPM proportionate share of the agreement is \$86,650 and \$51,500, respectively. The Station's expenses amounted to \$7,526 and \$12,114 for the years ended September 30, 2023 and 2022, respectively.

NOTES TO FINANCIAL STATEMENTS - Continued September 30, 2023 and 2022

NOTE 16 - CONTINGENCIES

The Station is exposed to various claims; risks of loss related to torts; thefts of, damages to or destruction of assets; errors or omissions; injuries to employees, or acts of God in the normal course of business. It is the opinion of management and legal counsel, all such pending matters are either adequately covered by insurance, or if not insured, will not have a material adverse effect on the financial position or results of operations of the Station.

Grants require the fulfillment of certain conditions as set forth in the grant instrument. Failure to fulfill the conditions could result in the return of the funds to the grantors. Although this is a possibility, based on the historical experience of management, the Station deems the contingency remote and believes that remittance, if ultimately any, would not materially affect the financial position, changes in net assets, or cash flows of the Station.

NOTE 17 - RISK AND UNCERTAINTIES

The Station relies on a significant amount of funding received in the form of donations and grants from individuals and foundations to support its operations. Current local and global financial markets may have an impact on the level of funding provided by these funding sources. While it is impracticable to determine the impact of these events, management is taking steps to address potential changes in funding levels and reduce the Station's exposure to impact from these events.

NOTE 18 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through February 7, 2024, the date which the financial statements were available to be issued. Except as described in Notes 4, 8, and 9, there were no other subsequent events requiring adjustment to the financial statements or disclosures as stated herein.