

KZYX 25-26 Draft Budget

(new chart of accounts will be added once finalized)

25-26 draft budget		notes for 25-26 budget	**Annualized based on actuals thru Month 8	Actuals through June 20,
REVENUE				
MEMBERSHIP REVENUE				Revenues
Pledge drives	\$235,000	Pledge Drives 2 pr yr @\$85 ea + 1@ \$65K	\$188,342	Donations
YE Membership and appeal	\$65,000			Fundraising Events
New members	\$15,000	200 New Members (based on info from Steve) @ \$75 ea About \$8000 per month 25% membership fee hike on auto renewals.	\$94,967	Dividend Income / Royalties
Sustaining auto renewals	\$98,400			Underwriting
Membership fee hike	\$24,600			Underwriting Trades
				CPB Unrestricted Grants
DONATIONS (other than membership)				CPB Restricted Grants
				Other Grants
Foundations	\$10,000	Non Grant gifts/Unrestricted grants		Forgiveness-Programming P
Vehicle donations	\$3,000	\$2700 ytd (July 24 - June 25)		Total Operating Revenues
Individual donations	\$15,000			
DAF/RMD	\$25,000	Donor Advised Funds/IRA distributions		Expenses
FUNDRAISING EVENTS				Advertising
Concerfts	\$6,827	Oak and Thorn	\$23,282	Bank & Finance Charges
other events	\$5,396	includes a 25% increase of actual		Board of Directors
				Equipment & Supplies

OTHER REVENUE

Chan ge in investment value	\$2,000
Interest and dividen income	\$120
Undewriting	\$101,250
UW Trades	\$5,200
CPB Unrestricted	\$0
CPB Restricted	\$0
Other restricted grants	\$20,000
From reserves	\$20,000
TOTAL REVENUES	\$651,793

EXPENSES

Advertising/Promotion-Admin	\$1,000
Advertising/Promotion-Fundrsng	\$2,000
Advertising/Promotion-UW/GS	\$100
Bank Charges-Admin	\$575
Bank Charges-Fundrsng	\$12,000
Board of Directors Expenses-Admin	\$1,500
Board Election Expenses-Admin	\$0
Supplies/Small Equipment-Admin	\$1,500
Supplies/Small Equipment-B/C	\$12,000
Supplies/Small Equipment-FR	
Supplies/Small Equipment-P/P	\$320
Supplies/Small Equipment-UW/GS	
Supplies/Small Equipment-PI/P	\$1,000
Dues & Subscriptions-Admin	\$2,500
Dues & Subscriptions-B/C	\$10,250

	\$1,698
<i>requires move to high interest acct?</i>	\$113
<i>25% Increase starting in Jan.</i>	\$76,619
<i>zeros out against trade expenses</i>	
	\$134,830
	\$24,770
<i>Community Foundation, etc</i>	\$40,694
	\$0
<i>reflects lower b/c of conversion to paid UW</i>	
	\$7,050
	\$45
<i>inc with increase revenue of 25%.</i>	\$750
	\$8,954
<i>election year + incidentals. Look into online voting</i>	
<i>See above</i>	
<i>None is grant funded</i>	\$2,012
	\$11,288
	\$190
	\$591
<i>SAGE., Zoom, etc. Re: QB, see line 81 below</i>	\$3,750
<i>ENCO, DAD, NFCB, NPR Digital, Annual LogMeln</i>	\$15,375

Dues & Subscriptions
Equipment Rental

Fundraising
Insurance
Interest Expense
Legal & Professional Fees
Miscellaneous
Employee Wages
Employee Benefits
Postage & Delivery
Premiums & Incentives
Programming

Rent
Repairs & Maintenance
Telephone, Internet & ISDN
Travel & Entertainment
Utilities

Depreciation
Total Operating Expenses
Net Operating Surplus / <D

Dues & Subscriptions-F/R	\$7,000	<i>Allegiance , MailChimp (Fee increase to \$100/mo)</i>	\$10,500
Dues & Subscriptions-P/P	\$6,000	<i>PRX Membership / Transistor FM</i>	\$9,000
Dues & Subscriptions-U/W	\$120		\$180
Dues & Subscriptions-PI/P			\$0
Equipment Rental-Admin	\$2,128	<i>copier</i>	\$1,338
Equipment Rental B/C			
Fundraising Expenses-Admin	\$0		
Fundraising Expenses-F/R	\$10,000	<i>extra pledge drive</i>	\$7,448
Fundraising Expenses-UW/GS			
Insurance-Admin	\$16,300	<i>assumes in crease for Philo coverage</i>	\$16,239
Insurance-F/R	\$2,000		
Interest Expense-Admin			
Licenses and Permits-Admin	\$100		\$47
Meals & Lodging-Admin	\$700		\$1,229
Meals & Lodging-B/C	\$1,500	<i>Eddie NFCB</i>	
Meals & Lodging-F/R			
Office Supplies-Admin	\$1,500		\$3,107
Office Supplies-B/C	\$300		\$77
Office Supplies-F/R	\$300		\$150
Office Supplies-UW/GS	\$200		
Office Supplies-PI/P	\$250		
Postage and Delivery FR	\$2,400		\$2,261
Premium incentives- fundraising	\$1,500		\$2,129
Printing - Fundriasing	\$1,500		\$2,702
Printing - UW	\$0		\$345
Professional development	\$500	<i>Eddie to NFCB in 25/26</i>	
Accounting Fees - Audit	\$7,560		\$10,800
payroll Services	\$2,400	<i>\$200 per month</i>	\$2,462
Legal and Professional fees - admin	\$1,200		\$4,710

Contractors			\$12,740
Fiscal Contractor	\$22,000	<i>EB, includes QBO subscription</i>	
Social Media	\$6,000	<i>Ranchomattic</i>	
Web/Graphics	\$5,000	<i>Lemon Fresh(Design (webpage, newsletter campaign, misc)</i>	
IT	\$1,000	<i>Phillip - Respectech</i>	
Brian Henry - Engineer	\$3,500		\$3,873
Audit - SW	\$720	<i>24 hrs @\$30 per hour</i>	
News Collaborator	\$10,000	<i>News Partner to fill news gap</i>	
		<i>add separate COA for Stringers</i>	
Stringers	\$4,300		\$6,450
Programming fees	\$40,704	<i>PRX, Pacifica, NPR w waiver</i>	\$40,694
CPB CS Grant - Restricted	\$0		\$44,835
philo rent 3% increase	\$14,000		\$12,770
event rental	\$500		
tower rent w 5% increase	\$43,000		\$41,462
Repairs & Maint			
91.5 xxxx	\$5,000	<i>Signal dropping out. Need to install microwave amplifiers at cold springs transmitter</i>	
quonset hut	\$5,000	<i>Replace the enclosure on Bald Hill for 88.1</i>	
tower maintenance	\$20,000	<i>Addressing general deferred tower maintenance and equipment to monitor transmitters remotely and in real time. Need to add internet at the sites, per FCC requirement. This item is padded to cover a catastrophic tower failure, which would take precedence over the deferred maintenance issues.</i>	

tie-line repair	\$1,800
Philo Decomissioning costs	\$5,000
Satellite Interconnect Fee	\$11,600
misc repairs & maint	\$8,000
Taxes-Admin	\$100
Taxes-B/C	\$1,800
telecom	\$20,420

Travel and Lodging	\$2,000
mileage reimbursment	\$500
Utilities - Admin	\$12,500
Utilites - Broadcast	\$950
Utilities - Clay (city of Ukiah)	\$3,560
Depreciation-B/C	\$12,250
Depreciation-P/P	\$5,300

PERSONNEL COSTS

WAGES	\$231,960
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HEALTH STIPEND + Dental	\$23,157
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OTHER BENEFITS	\$19,394
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TOTAL OPERATING EXPENSES	\$651,218
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removal of rail car

\$11,598

\$3,956

property taxes philo (we pay per lease agreement)

\$1,221

\$20,168

\$2,540

\$12,450

\$936

Clay St Utilities 4 mo @ \$230 + 8 mo @ \$330

\$12,251

\$5,300

All staff wages based on 26 pay periods per yr

\$376,688

Dental only. In prior bookkeeping system health stipend was included in wages total, now added to overall health benefit, which is compromised of dental + health stipend

\$5,922

Workers Comp, taxes, SSI, etc.

\$33,054

Net Operating Surplus/<deficit> \$575

**Annualized numbers are a helpful tool to extrapolate out expense projections based on actuals, spread out over 12 months. In this case the actuals used for these calculations were as of Month Eight of the year (Feb). For some items annualizing is not helpful because these expenses do not occur monthly. Employee wages, for example, are not calculated on a monthly basis but on 26 pay periods.

KEY for OUTGOING SAGE
DEPARTMENT CODES

UW Underwriting
BC Broadcasting
Public Information Programming
PI/P (news)
PP Programming
GS Grant Solicitation
FR Fundraising

, 2024

\$366,560

\$27,102

\$5,943

\$73,066

\$34,163

\$133,081

\$37,664

\$103,989

\$4,259

\$785,826

\$5,700

\$9,108

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\$13,262

\$25,173
\$2,089
\$15,750
\$16,286
-
\$26,066
\$136
\$395,639
\$40,773
\$2,333
\$7,300
\$59,276
\$61,920
\$7,364
\$32,283
\$4,117
\$9,877
\$17,550
\$752,003
\$33,823

